Tour Operator Software Solution for **Destination Management Companies (DMC's)**

Find the perfect Plan for your DMC business

Each plan is designed for your needs and is always flexible to grow



Explore ETOSDMC Software Variants With All Features

Features	eazyDMC	bizDMC	proDMC	bespokeDMC
Company Setup				
DMC Company Setup		②	②	Ø
DMC Destination Setup	2	4	5	5
Branch Setup	1	2	3	5
Bank Setup	Ø	②	Ø	⊘
Employee Setup	Ø	②	Ø	②
Teams Setup	⊘		Ø	②
Business Team Setup for Sales	2	5	10	Unlimited
Gmail Account for Outbound Emails	Ø		②	
Outlook Account for Outbound Emails	⊘			
User Access and Rights	\bigcirc			
Approval Workflow	8	8	Ø	⊘
Local Tax Setup	\bigcirc		Ø	②
Company Setup				
Google Maps	⊘	②	Ø	⊘
Country and City Content	⊘	②	Ø	⊘
City Airport Content	⊘	②	Ø	⊘
Destination Locations	⊘	②	⊘	⊘
Country Image Gallery (High Resolution Stock Photos Free)	50	50	50	50

Features	eazyDMC	bizDMC	proDMC	bespokeDMC
Itinerary Setup				
PDF Itinerary Setup	Ø	②	Ø	⊘
Digital Itinerary Setup	1 Template	2 Templates	3 Templates	5 Templates
Point to Point Description Setup	Ø	②	Ø	Ø
Itinerary Highlight Setup	Ø	②	Ø	Ø
Partner (Agent) Setup				
Agent Setup	Ø	②	②	Ø
Credit Setup	8	8	Ø	Ø
Markup Setup	Ø	②	⊘	Ø
Agent Contact Setup	Ø	②	Ø	⊘
B2B Partner Login	8	8	Ø	⊘
Package Terms Setup				
Inclusion / Exclusion / Cancellation / Payment Policy for FIT and GIT	⊘	Ø	⊘	Ø
Supplier and Contracts Setup				
Supplier Setup	⊘	②	Ø	Ø
Hotel (Contracts / Offers / Packages / Allotments)	8	Ø	⊘	•
Transport Contracts	8	②	Ø	⊘
Sightseeing Contracts (Attraction Tickets, Day Tours, Park Tickets and Activities)	8		②	Ø
Restaurant Contracts	8	②	Ø	②
Guide Contracts	8	②		⊘
Driver Database	8	8	⊘	Ø
Fleet Management	8	8	⊘	⊘
Airline Contracts	8	⊘	⊘	lacksquare
Package Setup				
FIT Packages	Ø		Ø	
Series (Fixed / Back-to-Back) Packages	8	8	8	
CRM Module				
CRM (Inquiry and Follow-up Module)	⊘	②	Ø	⊘
Manual Quotation and Itinerary Builder	Ø		Ø	
System Quotation and Itinerary Builder	8		Ø	
Quotation Amendments and History Management	•		②	•
PDF Itinerary (Quotations)		②	Ø	②
Digital Itinerary (Quotations)		②	Ø	②
Offline Booking (Hotels, Flights, Transfers, Tours and Activities)	8	②	②	Ø
Booking Management and Invoicing (FIT and GIT)	•	②	⊘	•
Booking Management and Invoicing (Series)	8	8	8	⊘
Booking Cancellations	⊘	②	Ø	⊘
Booking Amendments		②	⊘	⊘
Booking Refunds		②	Ø	②
Sales (Provisional PnL) Based on Costing		②	Ø	
CRM Reports				

Features	eazyDMC	bizDMC	proDMC	bespokeDM
Reservation Module				
Reservations Module (Supplier Vouchers and Confirmation Process	Ø	Ø	Ø	⊘
Guest Voucher with Itinerary	Ø		Ø	
Auto Reconfirmations with Hotels	8	8	8	Ø
Travel Diary	8	8	Ø	O
Pre-Payment Request to Finance	<u> </u>	O	Ø	O
Rooming List Management (Adhoc Group)	8	8	O	Ø
Re-negotiation with Suppliers	8	8	Ø	
Reservation Reports	⊘	O	Ø	
Operations Module (Transport Managen				
Transport Management (Driver, Rep and	8	8	8	
Guide Assignments) /ehicle Assignment		8		
Daily Allocation Report	8	⊗	⊗	
Daily Movement Chart	⊗	⊗	8	
/ehicle and Driver Utilization Report		⊗	8	
Accounts / Finance Module	&	₩	₩	
Proforma Invoice	⊘	⊘	⊘	⊘
Deposit Invoice	Ø	⊘	Ø	⊘
Tax Invoice (Sales Invoice)	⊘	⊘	Ø	⊘
Accounts Receivable Management	8	8	Ø	Ø
Accounts Payable Management	8	8	Ø	Ø
Credit / Debit Notes	8	8	Ø	Ø
Supplier Bills (Upload)	8	8	Ø	⊘
PnL Per File	8	8	⊘	Ø
GP / GOP Per Month	8	8	Ø	Ø
Payment Tracking and Reminder Service	8	8	⊘	Ø
Outstanding Management	8	8	Ø	Ø
Email Reminders	8	8	⊘	Ø
Accounts Reports	8	8	⊘	Ø
Dynamic Dashboards (Relevant to Modu	ıles Allowed)			
nquiry Dashboard	Ø	②	Ø	Ø
Booking Dashboard	②	②	⊘	Ø
Reservation Dashboard	Ø	②	Ø	Ø
Operations Dashboard	8	8	Ø	Ø
Accounts Dashboard	8	8	Ø	②
Jpgrades / Customizations				
Customizations	8	8	②	⊘
Free Upgrades	②	②	②	⊘
Paid Upgrades	8	8	Ø	⊘
Addon Modules	eazyDMC	bizDMC	proDMC	bespokeDMC
32C Booking Platform	8	8	Optional	Optional
32B Booking Platform	8	8	Optional	Optional
Hotel API Integration (3rd Party)	8	8	Optional	Optional
Hotel Extranet Module	8	8	Optional	Optional
Destination Website	Optional	Optional	Optional	Optional
Accounts Integration (3rd Party)	8	8	Optional	Optional

Explore ETOSDMC Full Features

Company Setup

Easily setup company details, bank and branch setup, manage employees and teams, set up your taxes and more. With ETOSDMC it is easy and fast for tour operators to setup basic company details in the software.

Partner (Agent Setup)

Easily setup partner agent tour operator database along with contact setup. Categorise agents as per cash and credit agents. Manage credit and risk of each credit agent along with setup of billing and payment cycle.

Supplier and Contract Setup

Import Suppliers via excel uploads or manually enter supplier information. Manage dynamic contracts for accommodations, enter complex hotel offers, manage hotel inventory and manage contracts for transport, activity entrances and day tours, restaurants, guides and more...

Package Setup

Setup ready packages for FIT's and Series / Back-to-back departures with dynamic pricing, tour inclusion and exclusion. Use ready packages for quotations and publish packages to B2C and B2B booking platforms. Receive bookings or inquiries from B2B and B2C booking platforms.

CRM and Inquiry Management

Centralise all inquiries by direct clients or B2B partners. Access rich profiles of customers and partners. Receive and track inquiries from the web, email or phone and automate assignment and follow up. Manage inquiry funnel and follow ups, won / lost inquiries and transfer inquiry management. Inquiry for FIT, GIT, Series, Hotel, Transfer and Activity.

Costing and Quotation Management

Create costing within the system in 8 to 10 mins and eliminate use of excel spreadsheets. Send beautifully designed tour quotations to client in digital and PDF format. Integrated outgoing emails which allow pre-formatted with PDF itinerary attachments and link to attractive digital itinerary. Quotation for FIT, adhoc-groups, hotel, transfers, tours and activities with multiple amendments.

Digital and PDF Itinerary

Send attractive and engaging PDF and digital itinerary with an option to select themes and colours. Select hero image, view itinerary brief, day plan, integrated map, hotel images, city description and images and country description.

Sales and Bookings

Book tours and services, manage amendments and cancellations, create rooming, manage supplements and create deposit and tax invoices. End-to-End and centralised booking management from mid office, B2B and B2C booking platform. Unique booking file number for each booking to easily track movements of each booking.

Reservation Management

Automated reservations to manage availability, supplier voucher with service details, rates and payment terms for individual tour services. Manage allotments and pre-payments to suppliers. Create guest vouchers and final customer itinerary. Track arrivals and departures and manage rooming for each booking. Automated reconfirmations before 7 days of guest arrivals.

Operations (Transport allocation and management)

Manage transfers and transport management for private and Seat-in-Coach (SIC) services and allocate vehicles, drivers, guides and airport Rep's for each service. Review utilisation reports and manage u-turns, last minute cancellations and vehicle break down. Create an arrival Airport Rep list and duty slip for drivers and tour guides.

Accounts and Finance Module

Create deposit invoice and tax invoice for customers, track receivables, create payment receipts and track payments and send auto reminder. Track supplier bills, manage supplier prepayments, create payment vouchers. Set o ffmanagement for multiple bookings and create credit / debit notes. System auto creates profit and loss statements, sales and outstanding statements. Integrates with major 3rd party accounting software with seamless integration or via a file upload.

Dynamic Dashboards, Alerts and Reports

Intuitive dashboards for sales, contracting, reservations, operations and accounts with statistical and graphical representation. Drill down reports and key system reminders and alerts allow tour operators to compare statistical year-on-year and year-to-date performance.

Destination Setup

System allows set up inbound destinations with country and destination content and images. Create your own image gallery to use the images in itineraries.

Upgrades / Customisations

Free upgrades are provided for all ETOSDMC variants at regular intervals. Upgrades includes bug fixing, process improvements and new features. We provide customisation services to tailor make your requirements available for proDMC and bespokeDMC variants.

Support

24/7 support via Skype, email and phone allows our customers to be constantly in close contact with our account manager. Support includes severity matrix that allows our support team to provide L1 and L2 support. Server support and uptime is well supported by our infrastructure team.

Point of Sale

B2C Booking Platform

We create powerful and customerfocused booking engines for your online travel agency with a very customised UI to provide you a 360 degree online presence. Our destination travel booking portal provides online search and book functionality with hotel, days tours and attraction, transfer and package module to enable global B2C consumers to search and book online and blend it with destination

B2B Booking Platform

Extend your travel service booking engine to travel agents and tour operators with our most user friendly B2B travel booking engine. Manage credit and cash agents with our advanced features of B2B booking engines such as hotels, tours, attractions, packages, day use hotels and visas that allow you to upload your contracted rates and also integrates 3rd party suppliers. Options to adjust pricing and markup in real time with an integrated business rules manager.

CMS Destination Website

Create a comprehensive destination website which will allow destination management and inbound tour operators to provide complete content on destination with our inbuild content management solution and show case products and services they specialise in. A completely SEO friendly and responsive website which can enable you to have higher ranking in search engines. We do a unique design for your destination website and make a completely out-of-box website for your DMC.



Enterprise Travel Operator Software



www.etosdmc24.com



